

Some equipment manufacturers offer fluid sampling services, but they're often outsourced to third parties.

# NO OTHER OEM OFFERS THE IN-HOUSE CAPABILITIES WE DO.

**TOROMONT**



**VS**

**THE COMPETITION**

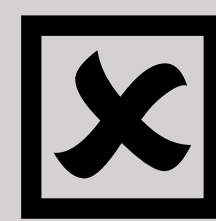


## CAT<sup>®</sup> S.O.S<sup>SM</sup> FLUID ANALYSIS SERVICES

## THIRD-PARTY LABS



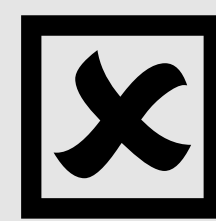
**IN-HOUSE ANALYSIS**



FARMED OUT BY ORIGINAL EQUIPMENT MANUFACTURER (OEM)



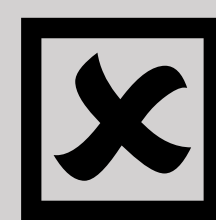
**DEALER SAMPLING SERVICES**



SOME ORIGINAL EQUIPMENT MANUFACTURER (OEM)



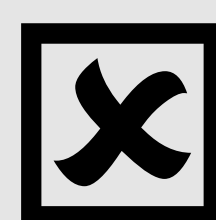
**ASSET-SPECIFIC RECOMMENDATIONS**



NO KNOWLEDGE OF CAT EQUIPMENT OR COMPONENTS



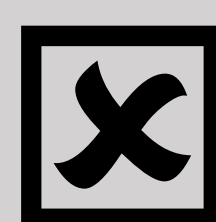
**KNOWLEDGE OF CAT METALLURGY**



NOT AVAILABLE



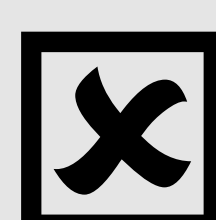
**COMPONENT WEAR TABLES**



LACK HISTORICAL DATA BASED ON TENS OF MILLIONS OF SAMPLES



**GLOBAL NETWORK OF IN-HOUSE EXPERTS**



NOT ABLE TO LEVERAGE CAT ENTERPRISE RESOURCES & KNOWLEDGE